

Conclusions

- **Current process yields savings**
 - But the process could be improved
- **Improvements include**
 - Increasing the number and scope of competitions
 - Changing cumbersome procedures
 - Using new tools and training
 - Making the playing field level
- **Communicating and working with affected employees is crucial**

The OMB Circular A-76 programs in DoD have yielded savings. They are one way (but not the only way) to improve shore operations and save money. We've touched on a number of different ways the process could work better. Implementing these suggestions will lead to more successful competitions.

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N81

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